

PLACEMENT BROCHURE 2019-21



INTERNATIONAL AGRI-BUSINESS MANAGEMENT INSTITUTE ANAND AGRICULTURAL UNIVERSITY, ANAND - 388110



Sanskrit like text of 'iabmi' is a sign of 'Indianization' of the institute. The thick green tree with white canopy circumference and ample space within, speaks for prospects in agriculture. The human-like bole echoes the students & consequently, reveals the students-centricism of IABMI. The globe as the head signifies the Internationalization. In toto, the big tree with globe and waves represents the philosophy to bring out the best agri-business professionals who have the internationalization in thoughts. To draw out the values and vision of the institute, the tagline "excel beyond excellence", is written under the LOGO. The tagline not only, emblazon the institute's ambitiousness to accomplish benchmarks in management education, but also persuades the institute to create new ones too! Deliberately written three words in the tagline is an easy remembrance of the fundamental duties of the faculty and students. All-together, the LOGO exists as a sign of center of knowledge quintessence in Agri-business Management.

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Dr. R. V. Vyas Vice Chancellor & Director of Research, AAU

From the Desk of Vice Chancellor

Anand Agricultural University (AAU) has been contributing to all three mandated frontier: Education, Research & Extension Education. The University has grabbed a spot among the top five institutes in the Atal Ranking of Institutions on Innovation Achievements (ARIIA)-2020. The university has secured the fourth position in Government & Government Aided Universities category across the country. To enhance the income of small and marginal farmers and enable them to reap the benefit of economies of scale, AAU is working closely with FPOs focusing on both forward and backward linkage of the food supply chain in line with the Government target of establishing 10,000 FPOs by 2024.

AAU started post-graduate management in Agribusiness in the year 2008, offering an MBA-ABM degree at International Agribusiness Management Institute. The basic aim behind the establishment of this institute has always been to develop and produce business leaders, management professionals, and entrepreneurs in the diversified agriculture sector. In this era, it is requisite to give our undivided attention towards agribusiness professionals and managers having expertise in marketing of agricultural inputs, post-harvest management, agri-retail business as well as forward and backward linkages. This institute plays a vital role in the World Bank & ICAR funded NAHEP-CAAST project entitled "Centre for Agricultural Market Intelligence". This project duration is three years and focuses on key aspects like demand, supply projections, price forecasting for major agricultural commodities, price behaviour, future's market, value-addition, and export competitiveness, evaluation of e-NAM linked APMCs and its impact as well as building human resources in the broad area of Agriculture market intelligence.

It is important and noteworthy to emphasize that the felt need in changing the economic environment has driven the International Agribusiness Institute to start Ph.D. Program in Agribusiness Management with the steadfast support from the Government, apart from increasing the intake capacity of MBA-ABM. The institute has been doing extremely well justifying its basic objective of training agribusiness professionals and entrepreneurs, well equipped with management tools and techniques. Through 100 per cent placement in the last year in esteemed organizations, industry-oriented teaching expertise and state-of-art infrastructure facilities, the institute has made a niche on the map of best agribusiness management institutes in the country.

It is a matter of immense satisfaction that the institute has been attracting quality students including those sponsored by ICAR due to well-experienced teaching expertise, outstanding projects and placement records. I hearty appreciate to all the prospective employers coming to AAU for suitable manpower search and wish our prospective students all the best for their future endeavor.



Dr. Y. C. Zala Principal & Dean, IABMI

From the Desk of Principal & Dean

Dear Recruiter,

I hope you are safe and healthy. Warm greetings from entire family of International Agribusiness Management Institute, Anand Agricultural University, Gujarat.

On behalf of International Agribusiness Management Institute, Anand Agricultural University, it is my immense pleasure to invite you to this fascinating campus located at the centre of India's milk capital, Anand. To fill the void of professionalism in agriculture sector this institute was established in 2008 with a primary focus in framing professional business leaders, entrepreneurs and academicians in the food and agri-business sectors. I am extremely delighted to fetch your attention towards a dedicated, talented and meticulously trained batch of students who are ready to take up and resolve the challenges in India's food and agribusiness sector.

Agriculture being an evergreen sector and blooming all over the World, there is a requirement of professionals with technical knowledge and competent management skills. The institute maintains a rigorous intellectual teaching process to mould the students to the standards of international level. Our team with large pool of inhouse intellects, guest faculties from premier institutes and prominent business leaders, make students work harder in the direction of fulfilling the requirements of agribusiness environment. We ensure that our students are able to apply their theoretical learnings in practical way. Our course curriculum includes two important field segments i.e. 45 days' summer internship programme and the fourth semester dedicated for project work, helping students in facing the real world problems and finding suitable solutions. Students are also able to learn from their dynamic campus life. They also manage and participate in various co-curricular and extracurricular activities which help them in learning beyond books and classroom.

With this, I present twelfth batch of students of MBA-ABM before you, for strengthening your business plans and accomplishing your firm's goals. Please help yourself in finding the overview of the course and the student profile of 2019-21 batch attached in the following pages. I'm very much sure that you will find our students proficient enough in your visit. Waiting to welcome you at our campus.

Vision:

Agriculturally Prosperous Gujarat and India
 Mission:

- Development of excellent human resources & innovative technological services to farming community
- Search for new frontiers of Agricultural Sciences

ABOUT AAU :

Anand Agricultural University (AAU) was encarved from the then Gujarat Agricultural University (GAU) with its head quarter at Anand by the Government of Gujarat with effect from May 2004. At present, the university has 9 degree colleges and one PG institute, five polytechnic colleges, 25 on campus and 23 off campus Research Stations spread over nine districts viz., Ahmedabad, Anand, Botad, Chhottaudepur, Dahod, Kheda, Mahisagar, Panchmahal and Vadodara.

EXTENSION EDUCATION :

At present, nine Certificate Courses, two Training Centers for Extension Workers, ten Training Centers for Farmers/Farm Women/ Rural Youth, three Krushi Vigyan Kendra (KVK), seven Advisory Services and five other extension schemes are functioning in Anand Agricultural University to encourage farmers by providing them the latest knowledge of agriculture, so that they could increase the production of various crops and make their farming more profitable.

RESEARCH:

Research activities of AAU focus on productivity, sustainability and improvement of socio-economic condition of the farming community. The university has 25 on campus and 23 off campus research stations including multidisciplinary main research stations, sub centres on various crops and testing centres to evolve location specific production technologies.



About IABMI :

International Agri-Business management institute established in 2008. Institute offers two years Post Graduate Programme (ABM) and 3 years Ph.D. (ABM) with core focus on Agri Business and international Trade. This Post Graduate Program is aimed to craft professional business leaders and entrepreneurs in the food and Agri Business sector. The institute maintains a rigorous intellectual teaching process to mold the students to the standards of International level. With concrete weightage to the industrial needs in our course curriculum, various outside scholars not only from academics, but also from various well known organization are invited for their richest input to the students.

ANAND AGRICULTURAL UNIVERSITY, ANAND (IABMI)

कोरील्य

Objectives of IABMI: -

- To provide class room education as well as practical and analytical market -oriented training to the students pursuing career in agribusiness, rural marketing and international agribusiness sectors.
- To architect agribusiness professionals for agriculture, agri-food firms, rural and allied sectors.
- To encourage entrepreneurial spirit and develop qualified human resources for serving agribased industry and rural development.
- To cater the needs of enterprises and cooperative agribusiness at national and international level.

Why Recruit at IABMI?

THE INSTITUTE

The institute is situated in the centre of milk capital of India and near to IRMA, NDDB, AMUL and other industrial zones.

Only those students who have prior professional degree in Agriculture, Agriculture Engineering, Food Technology, Agriculture Information Technology, Veterinary, Fisheries, Forestry, Biotechnology, etc., at UG level are eligible for admission at IABMI.

DIVERGENCE OF BATCH

The institute has a mixed lot of students from different states of India, which facilitates a wider cultural exposure and encourages the constructive and integrated environment.

Influx of students from different streams like Agriculture, Agricultural Engineering, Food Technology, Agriculture Information Technology, Forestry, Veterinary and Biotechnology in one campus leads to multi-faceted learning and cross-cultural development.

Center of Excellence

Students at IABMI get ample opportunities to be a part of various activities in numerous competitions organized by different colleges of the university and students manage various college events as well to hone their managerial skills.

The students of IABMI, are enriched with high level of integrity drive, leadership, perseverance, intelligence and the adaptability to change.

Students undertake 45 days of summer training and one semester duration project work at various reputed business organizations. Both of them are oriented aimed at providing practical knowledge. Students also get an opportunity to interact and undertake live project with farmers and various distribution channel members.

The erudite and well experienced in house faculty with industry exposure enlighten the students with the theoretical concepts and practical knowledge. The Institute is blessed with expert faculties from industries & other prestigious institute.

Campus

IABMI campus is having best in class infrastructure that promotes teaching, professionalism, and other recreational activities. Located in the lush green campus of the Anand Agricultural University further adds value to its infrastructure.

Lecture Halls

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Cyberary

Cyberary with 100 mbps connectivity facilitates users to access online databases. Presently, the Library possesses 820 e-Books consisting of Pearson Think Tank and CRC NET Base and Encyclopedia. Facility by the ICAR for foreign journals through online access of journals with the help of Consortium for e-Resources in Agriculture (CERA) is available.

Lecture Halls

Having state of the art design amphitheatre styled classrooms in the institute having fully airconditioned along with digital projector, audio-visual equipment and Wi-Fi equipped classrooms which makes the learning more engaging for the students.

Library

IABMI has its own library having more than 270 books currently and having annual subscription of the agriculture, business magazines and newspapers for enrichment of knowledge in the students. Additionally many journals and periodicals, newsletters are also part of the college library. In addition to this library, the university is also having another central library called M.D.Patel Regional library with wide range of books, journals, periodicals, newspapers etc.

Seminar Hall

IABMI is equipped with a seminar hall having seating capacity of 110 people at a time for the guest lecturing or arranging any kind of academic activity gives an edge over other institutions for having cutting edge audio visual equipment, digital projectors and fully air-conditioned hall



Health Centre

Believing in the Saying that 'Health is Wealth', the university is having a health centre and full time qualified doctors which gives primary health care facilities for students and every employee of the University.



Computer Laboratory

The institute is having a fully functional and dedicated computer lab with state of the art computer facility along with Wi-Fi and internet connectivity which can also be used by students for accessing E-resources of the available books in the library from the database.



Centre for Agricultural Market Intelligence

Anand Agricultural University has bagged an ICAR-World Bank funded project to establish Centre for Agricultural Market Intelligence at its campus. Total fund sanctioned under the project is Rs.16.89 crore. The project duration is three years and it has multidisciplinary team covering crops, dairy, food processing, poultry and fisheries. The Project has been sanctioned under National Agricultural Higher Education Project of the Indian Council of Agriculture Research.

The major objectives of this project includes price forecasting and behaviors, export competitiveness, evaluation of e-National Agriculture Market (eNAM), market institutions and capacity building of faculty, students, farmers and other stake holders.

Balram PG Boys hostel

About 192 students of various semesters are residing in boys PG hostel. For MBA-ABM programme one floor of hostel having 48 rooms is allotted. Each room is equipped with one tube light, fan, wooden table, chair, steel cot & large steel cupboard. The hostel is having various facilities such as Wi-Fi, Dining hall, gymnasium facilities, TV room, cooler with RO water purifier system, water heater system for hot water, newspaper stand, various sport equipment etc.

Megha PG Girls Hostel

There are total 96 rooms distributed on four floors of the hostel. The rooms have facilities of two large cupboards, individual cot, table and chair for the girls. The hostel is having various facilities such as Wi-Fi, Dining hall, TV room, cooler RO water purifier system, water heater system for hot water, newspaper stand, various sport equipment's etc.

Gymnasium & Sports Facility

Having a Gym Facility inside the college campus itself gives students more facility for the health and fitness of the students with qualified instructor for different kinds of workouts. IABMI promotes overall development of the students i.e. physical as well as mental, for this IABMI is having dedicated facilities for sports like Carrom, Chess, Table Tennis, and Volleyball which helps to create sportsmanship spirit in the students.







Curriculum Overview:

The Full-Time MBA (ABM) program offers an intense curriculum comprising of 61 credits completed within two academic years. It delivers experience-based learning with a focus on real-world application in the agribusiness environment. Our MBA program inspires, engages, and challenges the students over 2 years as one develops strategic leadership skills by constant progression of the curriculum.

The program is built around 28 core courses, 3 basic Supporting courses, 4 non-credit compulsory courses, 23 elective courses, 1 course for master seminar and 1 semester exclusively for project work which provide a robust foundation in key management disciplines that provide a foundation in managerial disciplines through collaborative learning, industry experiences and focused engagement with business. The learning process engages students in case studies, interactive lectures, team building activities, engrossing presentations, industry sponsored summer internship and live projects, making them competent in cross disciplinary analysis, solution generation and communication.

The programme covering two years/four semesters equips the students with the desired technical knowledge and managerial skills. Considering the expected changes related to agriculture and rural development in the country and agribusiness activities at the global level the course curriculum would be as under.

First Year : Semester-I

Principles of management and organization behaviour

Managerial economics

Managerial accounting & control

Communication for management & business

Human resource management

Production and operations management

Research methodology in business management

Computer for managers/Library and information services

Semester-II

 Agribusiness Environment & Policy
 Marketing Management
 Management Information System
 Project Management and Entrepreneurship Development
 Intellectual property and its

management in agriculture

Master's Seminar

Summer Training (ABM-595) of 45 Days in Industry after Second Semester during the month of June & July.

Second Year : Semester-III

International Trade and Sustainability Governance

Agricultural Marketing Management

Agri-supply Chain Management

Elective Course

- Food technology & processing management
- Fertilizer technology & management
- · Commodity future markets and derivatives
- Quality management
- Seed production technology management
- Strategic management Fruit production & post harvest management
- · Management of agri business cooperatives
- Agribusiness financial management
- Rural marketing
- · Management of agricultural input marketing

Semester – IV:

Project Work

FACULTY

• Dr. Y. C. Zala

Principal & Dean

• Dr. Rambir Singh Pundir

Professor and Head Dept. of Agribusiness Economics & Policies

• Dr. Y. A. Lad

Associate Professor and Head Dept. of HRD & Personnel Management

• Dr. M. R. Prajapati

Assistant Professor and Head Dept. of Financial Management

• Dr. Dilip R. Vahoniya

Assistant Professor and Head Dept. of Project Management

• Dr. Shaktiranjan Panigrahy

Assistant Professor and Head Dept. of Production Management

• Dr. Ritambhara Singh

Assistant Professor Dept. of Agribusiness Economics & Policies

• Dr. Snehal Mishra

Assistant Professor Dept. of Agribusiness Economics & Policies

• Mrs. Vishita Khanna

Assistant Professor Dept. of HRD & Personnel Management

• Dr. Ashish B. Mahera

Assistant Professor and Head Dept. of Marketing Management

• Dr. Chetan R. Dudhagara

Assistant Professor and Head Communication & Information Technology

Guest Speaker

• Dr. N. Raveendran

Retd. Professor & Former Director, Centre for Agricultural and Rural Development Studies, Tamil Nadu Agricultural University, Coimbatore

- Dr. M. G. Dhandhalya ProfessorDr. M. G. Dhandhalya, Professor, Dept. of Agril. Econ. JAU, Junagadh
- Dr. Hemant Sharma Asstt. Professor, AERC, V. V. Nagar
- Mr. Bikram Kumar Borpujari Head, Marketing, NCDFI
- Dr. Shivraj Singh Assistant Professor, Dept. of Agril. Econ. SDAU, Dantiwada
- Mr. Jayen Mehta Sr. General Manager, GCMMF, Anand
- Dr. B. K. Bhattacharya Sci./Eng. – G, Head, Agriculture and Land, Ecosystem Division, ISRO, Ahmedabad
- **Dr. Rojlin Tripathy** Scientist, ISRO, Ahmedabad
- Dr. Rahul Nigam Scientist, ISRO, Ahmedabad
- **Dr. N. N. Jani** Former Director, S K Patel Inst. Of Mgmt. and Computer Studies, Gandhinagar
- **Mr. Madhukant Patel** Chief Technical Officer, TEKSUN Cultivating Technology, Ahmedabad
- **Dr. Bhagirath Prajapati** Associate Professor, Dept. of Computer, Engineering, ADIT, V.V.Nagar, Anand
- Dr. Ashok Dalwai

CEO, National Rainfed Area Authority, MoA&FW, GOI

Former Consultant (Economic Analyst), MACP, Govt. of Maharashtra

- Mr. Amit Bhatt District Development Manager, NABARD,
- Anand • Mr. Hitesh Solanki Scientist - C (CS) Information and Library Network (INFLIBNET) Centre, Infocity, Gandhinagar
- Dr. R. D. Chaudhari Associate Professor, Dept. of Statistics, M. G. Science Institute, Ahmedabad
- Dr. Parag Shah Associate Professor, Dept. of Statistics, H L College of Commerce, Ahmedabad
- Mr. Raj Popat Research Scholar, Dept of Agril. Statistics, BACA, AAU, Anand
- Mr. Kuldeep Sharma
 Founder Suruchi, Consultants
 Mr. K. C. Supekar
- M.D.- NCDFI
 Mr. R. M. Joshi
 Professor & Chairperson, IIFT
- Mr. Abid Deraiya MD – Relish Agro India Pvt. Ltd
- Dr. Ritambhara Singh Assistant Professor – Agribusiness Economics & Policies
- Dr. Ramasubramanian
 Principal Scientist
 ICAR-IASRI, New Delhi
- Dr. R. K. Paul Scientist, ICAR-IASRI, New Delhi
- Dr. B. N. Mandal Scientist, ICAR-IASRI , New Delhi
- Shri Subir Mitra DGM, SAS Group, NDDB
- Mr. Hiren Kakkad CEO & Co-founder State Modeller, Vadodara

STUDENT COMMITTEE

Placement committee

It is responsible for facilitating the recruitment programme. The committee works very hard on communicating with recruiters and the members' dedication towards placement results in 100% placement ensuring all students got placed in their interested fields.

Cultural committee

The synonym for fun at IABMI, all sources of fun lead to cultural committee. The Cultural committee is the pulse of campus life in IABMI. The committee helps in bringing out the hidden talents of students in dancing, singing, acting etc. No birthday, No party, No festival and No event is complete without Cultural committee's presence. The committee takes care of the social as well as the cultural aspects of life at IABMI.

Literary committee

It brings hidden talents of the students to limelight. Various literary events are conducted aimed at providing a platform for the students to come up with their not so known literary skills.

Alumni Committee

The mission of the Alumni Committee is to nurture long lasting relationships with all the IABMI alumni and keep them updated with all the events happening on the campus. It organizes annual alumni meet at the campus withe annual day programme.

Sports Committee

It organizes inter college and inter university sport events to inculcate team spirit and sportsmanship among students. Additionally, the students get an opportunity to showcase their talent in sports field and carve a healthy physique.

Social Gathering Committee

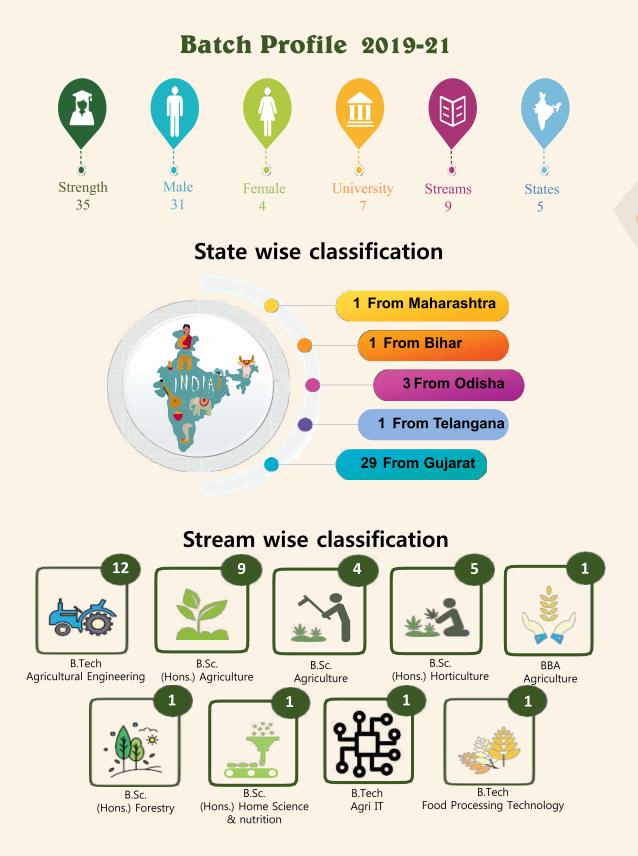
It aids in creating a community spirit among the students through the wide variety of the events offered.

Summer internship



Our Esteemed Recruiters







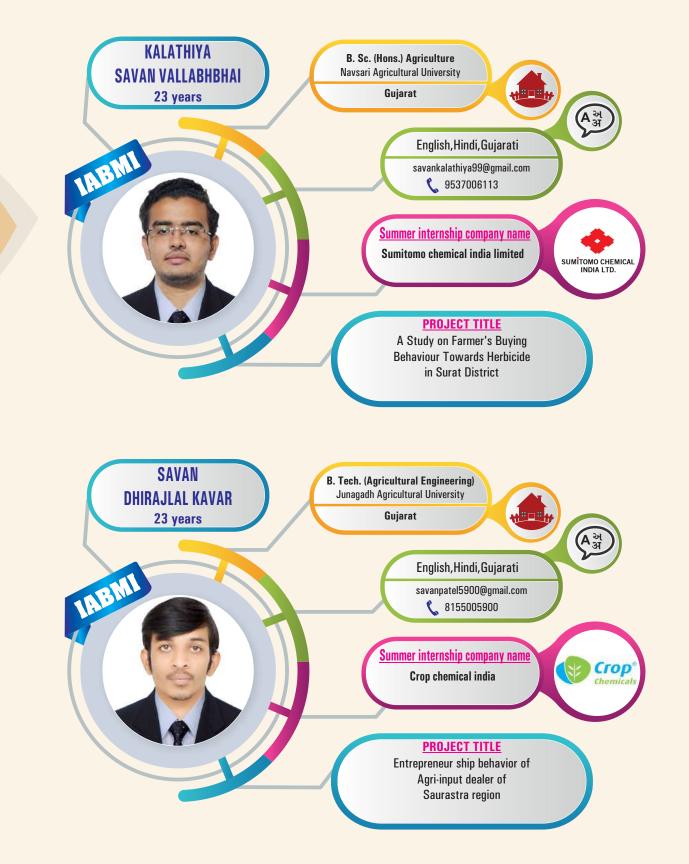








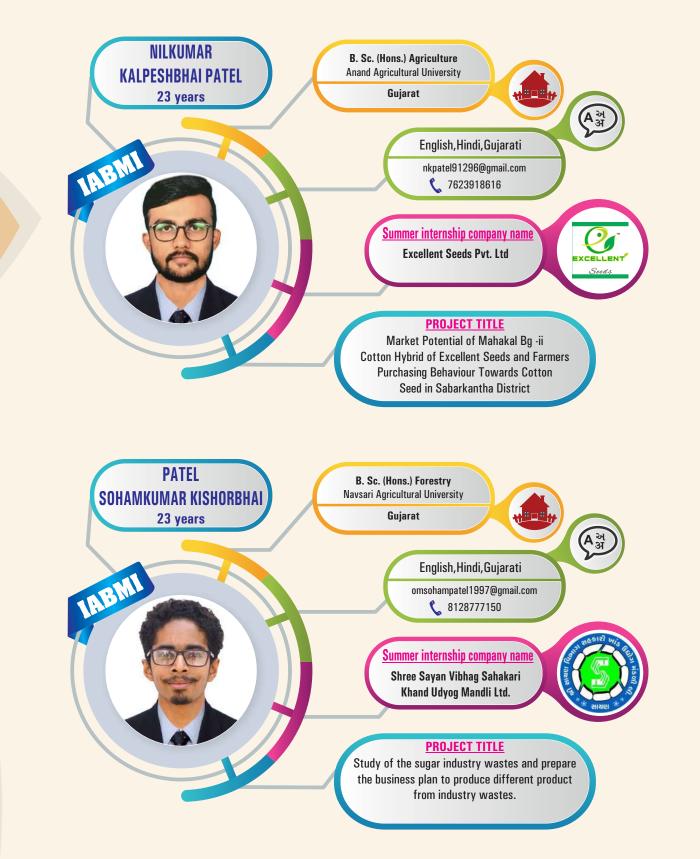








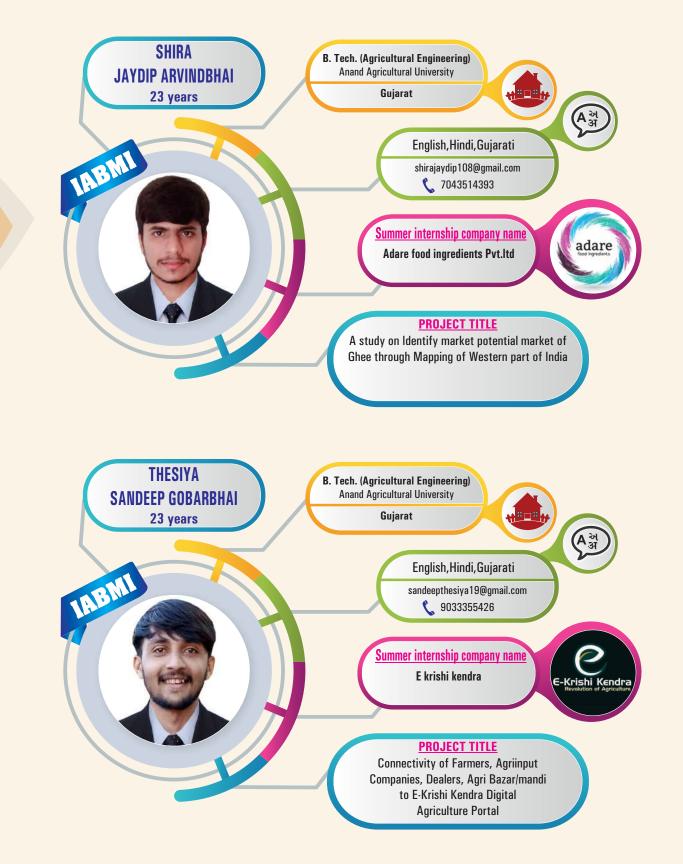




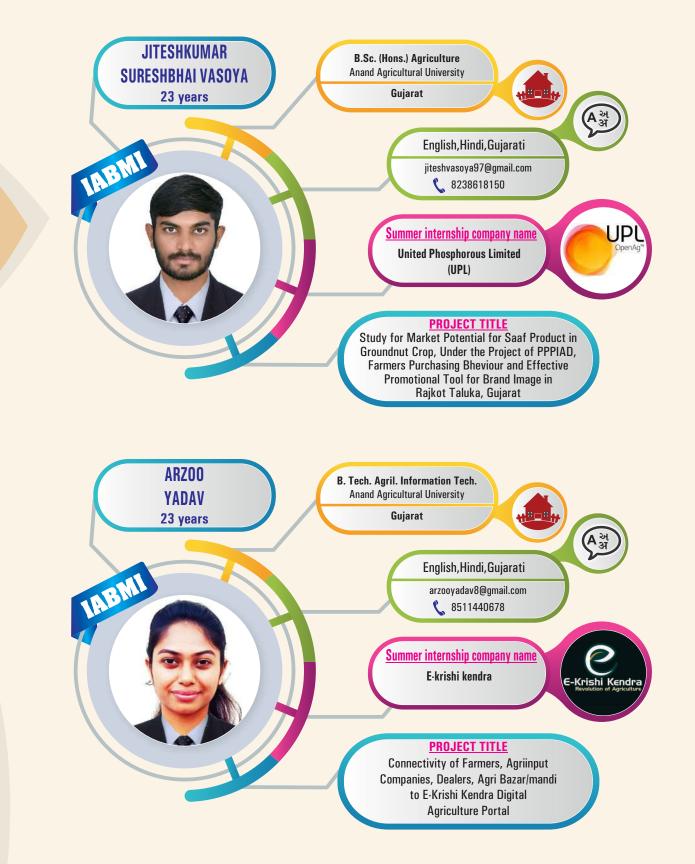














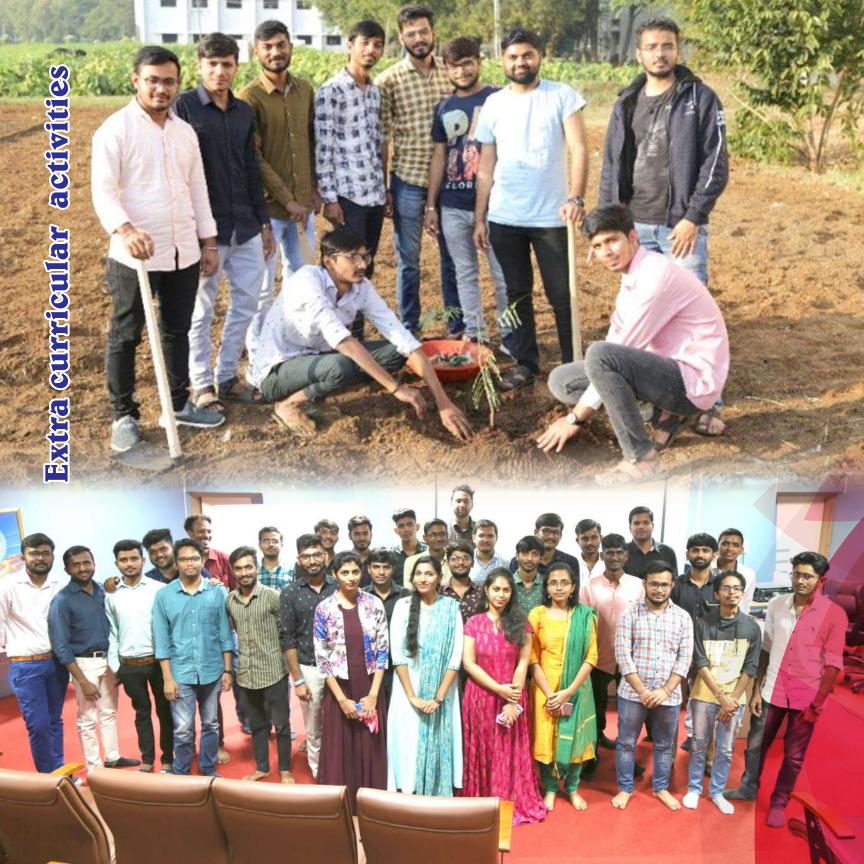


INDUSTRIAL VISITS

- Dudhdhara Dairy, Bharuch, Gujarat
 Patson Foods (India) Pvt. Ltd. Navsari, Gujarat
 Amalsad Cooperative, Amalsad, Navsari, Gujarat
- Gandevi Sugar Factory, Gandevi, Gujarat
- Gadat Cooperative society, Gadat VVK Sahkari Khedut Mandal Ltd., Gujarat
- Sahyadrifarms, Nashik, Maharashtra
- Freshtrop Fruits Limited, Nashik, Maharashtra
- Mahatma Phule Krishi Vidyapeeth (MPKV), Rahuri, Maharashtra
- Grapes Farmer's Visit, Pimpalgaon Baswant, Nasik
- Saula Vineyards Pvt. Ltd., Nashik, Maharashtra















Alumni speak

"It gives me great pleasure to say with pride that I have completed my post-graduation from IABMI, Anand. The relationship between faculties and student is very cordial, which gave me an opportunity to excel in my area of interest. The two years spent here were splendid and has helped me to grow better professionally & personally. The college has made the best efforts to provide all the facilities for the students in terms of extra curricular activities as well"

> Manu Pillai, Project Manager, Food Buddies, Chennai

"Disciplined, hardworking and cooperative environment of IABMI has a great contribution to craft my international career"

Dhanesh Jivani, Chief Executive Officer, Janta House, Kota

"MBA at IABMI, AAU is an indispensable base to work in an international field of management. Proud to be an alumni of IABMI"

> Shrenik Bhange, Manager, Agri-Finance Division, IndusInd Bank Ltd,, Nashik

"IABMI gave me a lifetime opportunity to acquire leadership & management skills"

Samir Lakhani Regional Sales and Business Development Manager, Adare Food Ingredients Pvt. Ltd., West Bengal

"I feel proud that I was one of the students of IABMI-AAU. Two years in IABMI gave me a once-in-alifetime chance to interact with varied people from different specification. I had countless opportunities to develop my analytical and leadership skills"

> Hiren Patel Manager, Production & Operations, Freshtrop Fruits Ltd, Nashik

"MBA at IABMI helped me to develop skills that are required for careers in business and management"

Keyur Upadhyay, Key Accounts Manager, International Flavor Fragrances

PLACEMENT CO-ORDINATOR

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STUDENT CO-ORDINATORS

Mr. Savan Gohel Mr. Hiren Zalavadiya Mr. Paritosh Mishra Ms. Arzoo Yadav Mr. Kuldeep Dalsaniya Mr. Harsh Patel Mr. Tarun Gohil

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Excel beyond Excellence